Welcome!



Supported by



THE - TEAM



THE - TEAM





Event support

Gabe Knuth

Rody Kossen

Patrick van den Born

Erik Bohnhorst

Jits Langedijk

Ryan Ververs-Bijkerk

Dennis Gundarev

Benny Tritsch

Kristin Griffin

Ruben Spruijt

Special guest: Christiaan Brinkhoff

Trond Eirik Haavarstein 'XenAppBlog'

Larger team:

Magnar Johnson

Barry Schiffer

Bram Wolfs

Rasmus Nielsen

Freek Berson

Thomas Poppelgaard

Rick Dehlinger

Frank Anderson

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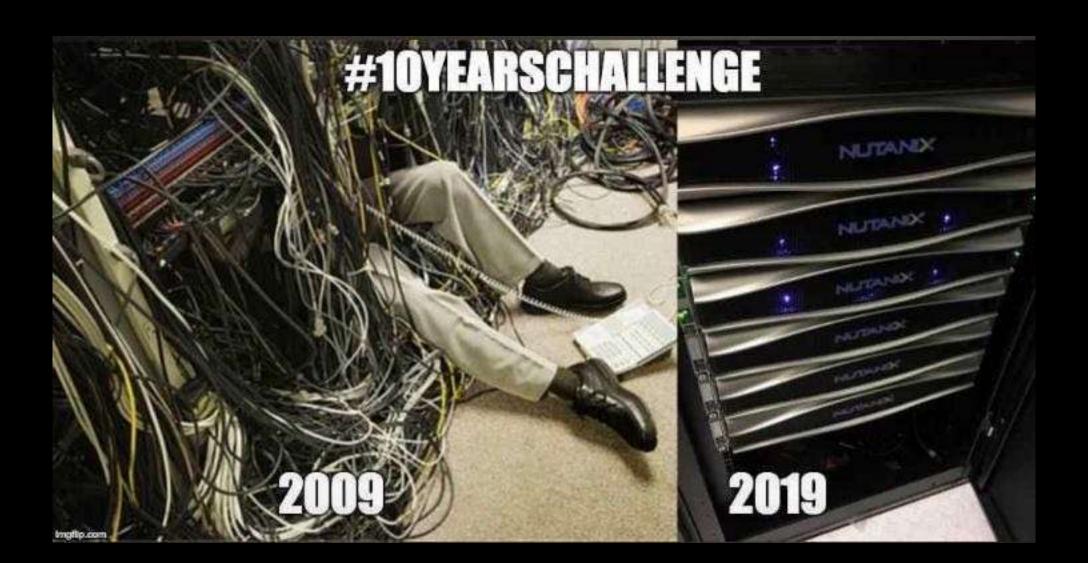
#CommunityPower

Market perspective 2019/2020

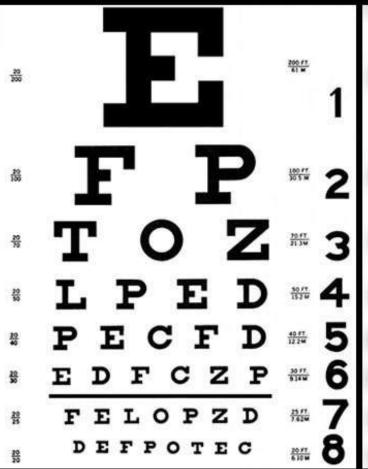
#10YearChallenge

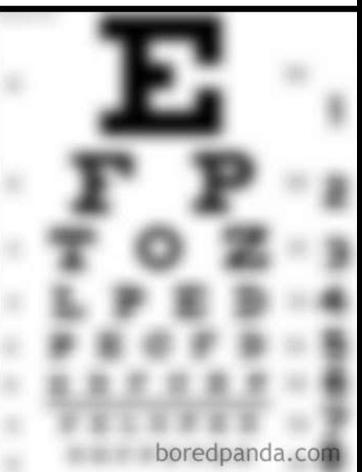










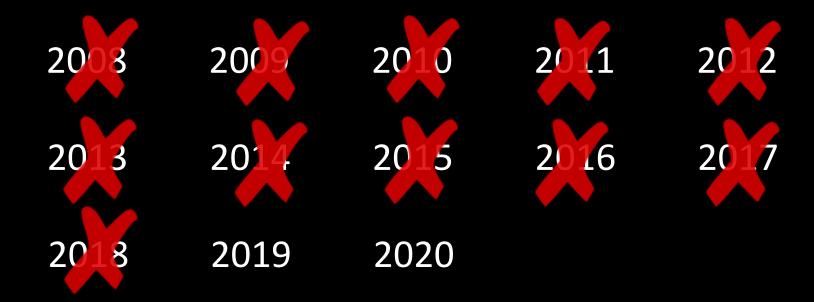








The Year of the VDI?



Year of VDI



What if ...

IT vendor announces:

Run Apps up to 4K at 60fps High-end graphics Run instantly Access anywhere, on any device No Client, Agent, Receiver Browser as the platform Always getting better on the fly

Essence:

RemoteApps.Next.NEXT

Available 2019/2020

The audience # is 2.2 billion



by Google





by Google

Gaming like never before.

Play in up to:

60 fps

Frame rate ¹

4K

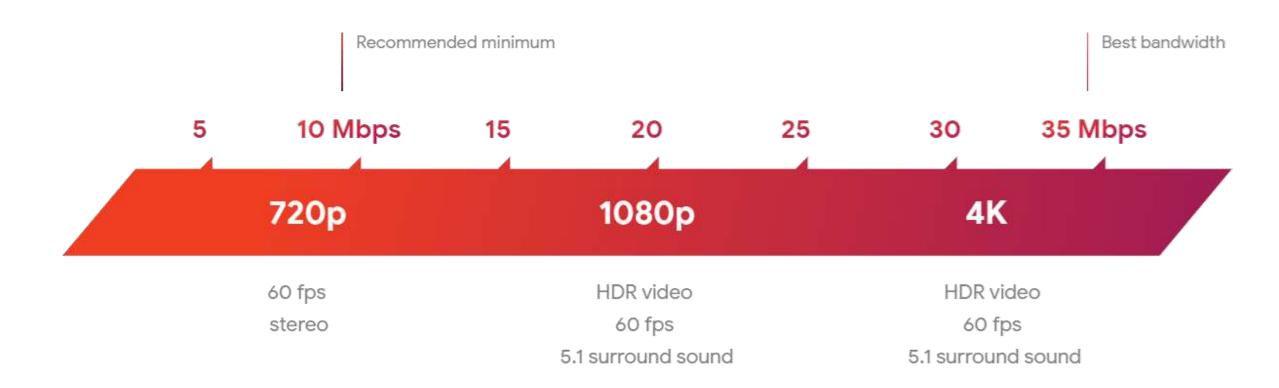
Resolution 1

HDR

Support 1

5.1

Surround sound 1



Year of VDI



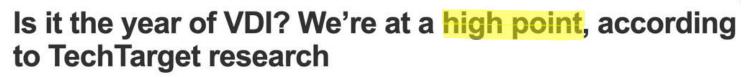
2020 = Year of VDI! ©







TechTarget, the parent company of BrianMadden.com



TechTarget has been asking the same question for several years, and VDI projects in 2019 are bucking the previous trends.



The debate about whether or not it's "the year of VDI" is as old as VDI itself. However, recently I came across a new data point from TechTarget, indicating that in 2019, more companies are considering VDI projects than ever before.



"When we ask respondents about their plans for "desktop" projects in 2019,

31% said that they're planning to do a VDI project.

This was the third-highest desktop priority; and the top project was Windows 10 migration projects.

We've been asking this question for years, and this is the **highest it's ever been**.

In 2018, only 19% were considering VDI or desktop virtualization, putting it in fifth place. Going back even further, in 2017, VDI and desktop virtualization came in at 22%; in 2016, it was 21%; and back in 2014, it was 25%.

(N = 2,068, with geo-balancing applied)



State of EUC survey 2019



This presentation uses data gathered by team VDI Like a Pro Principal EUC research since 2013



Ruben Spruijt



Mark Plettenberg

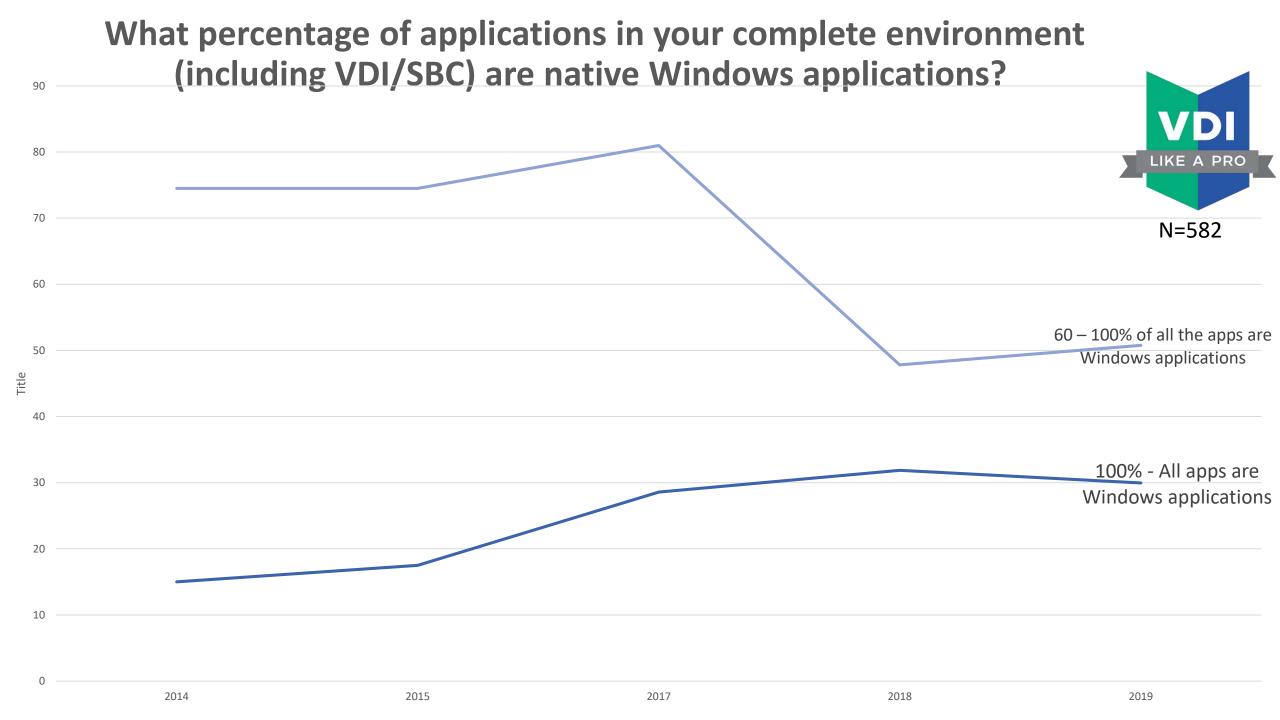


Christiaan Brinkhoff



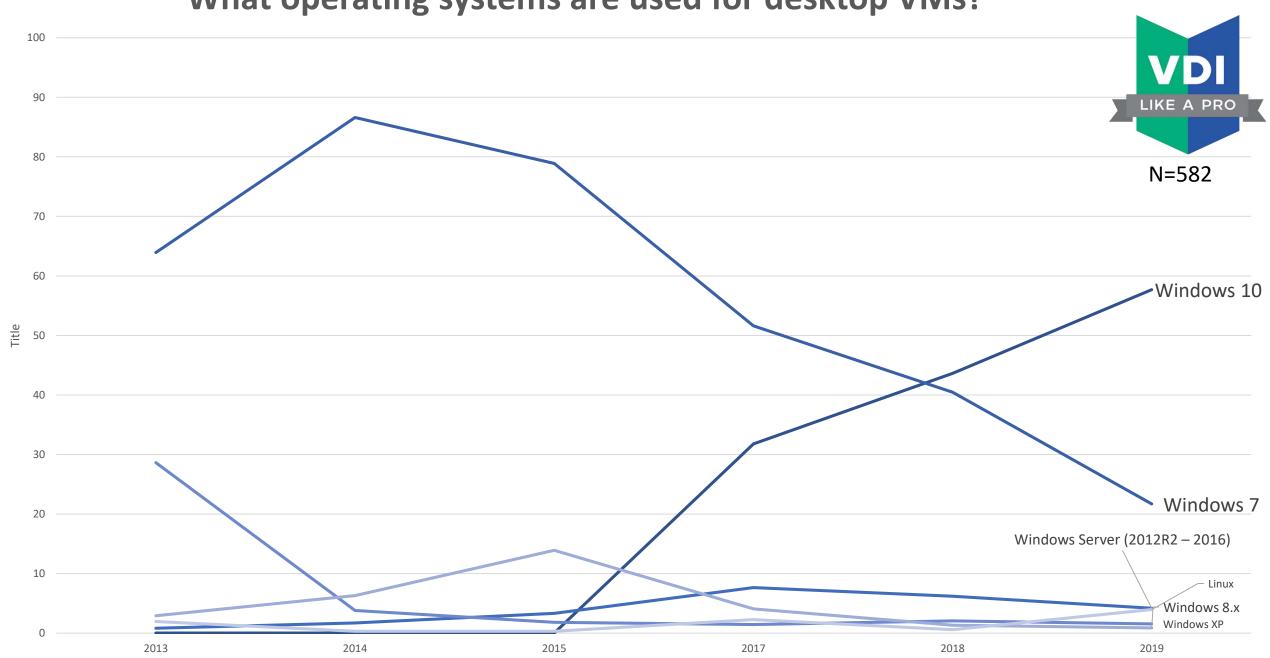
Is Windows relevant?

Who cares about Windows in a Cloud and Mobile 1st world?

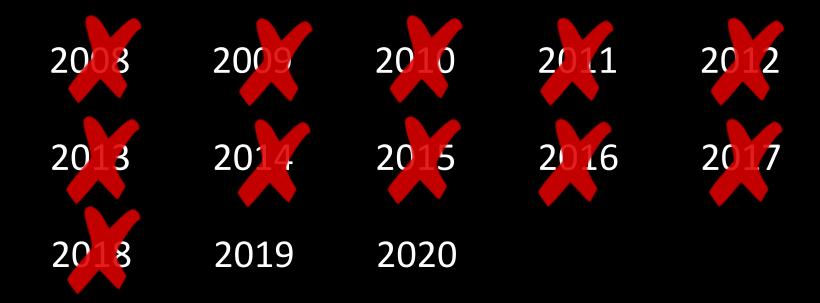




What operating systems are used for desktop VMs?

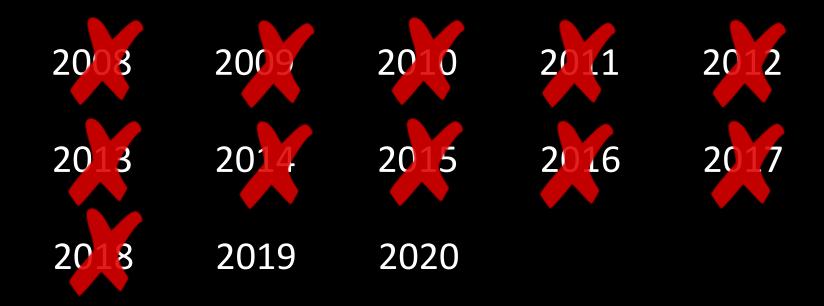


Why did 'Year of VDI' not happen yet?



Complexity Cost User Experience / Performance

How to make 'year of VDI' happen



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Infrastructure for DaaS/VDI/RemoteApp should be simple, high performance and cost effective.



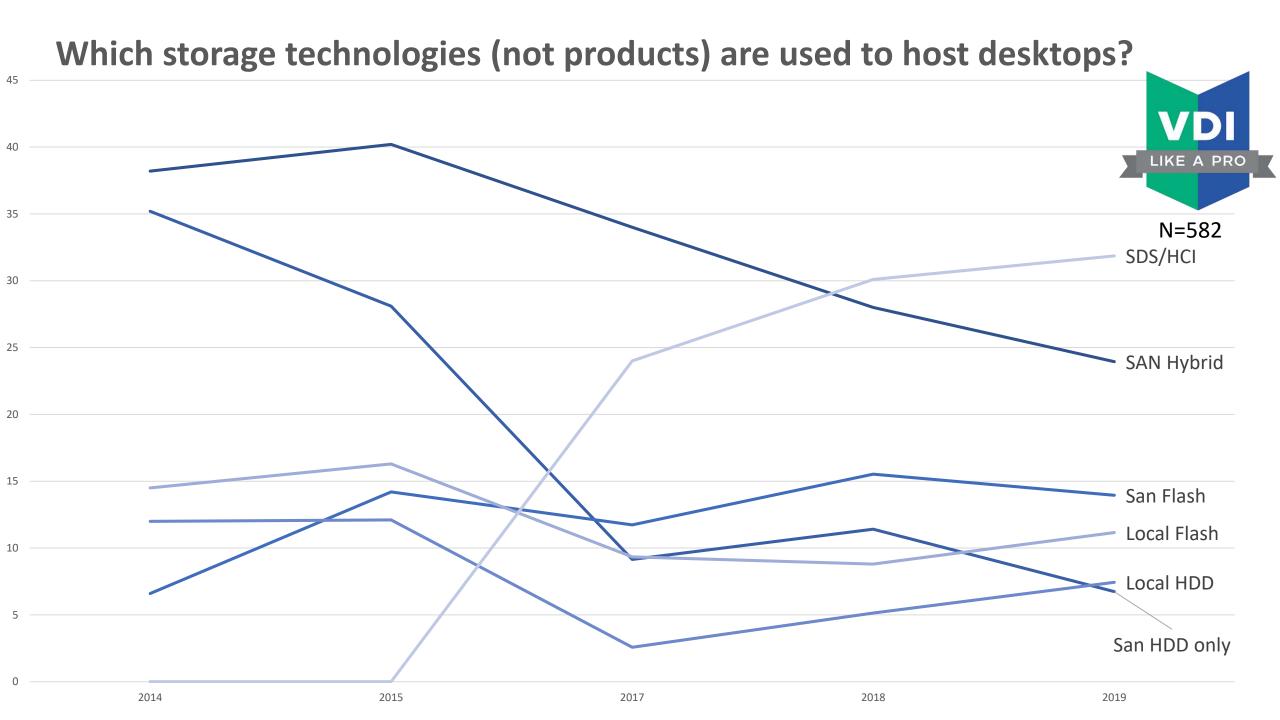
Linearly Scaling Virtual Desktop Infrastructure

Pay-as-you-grow



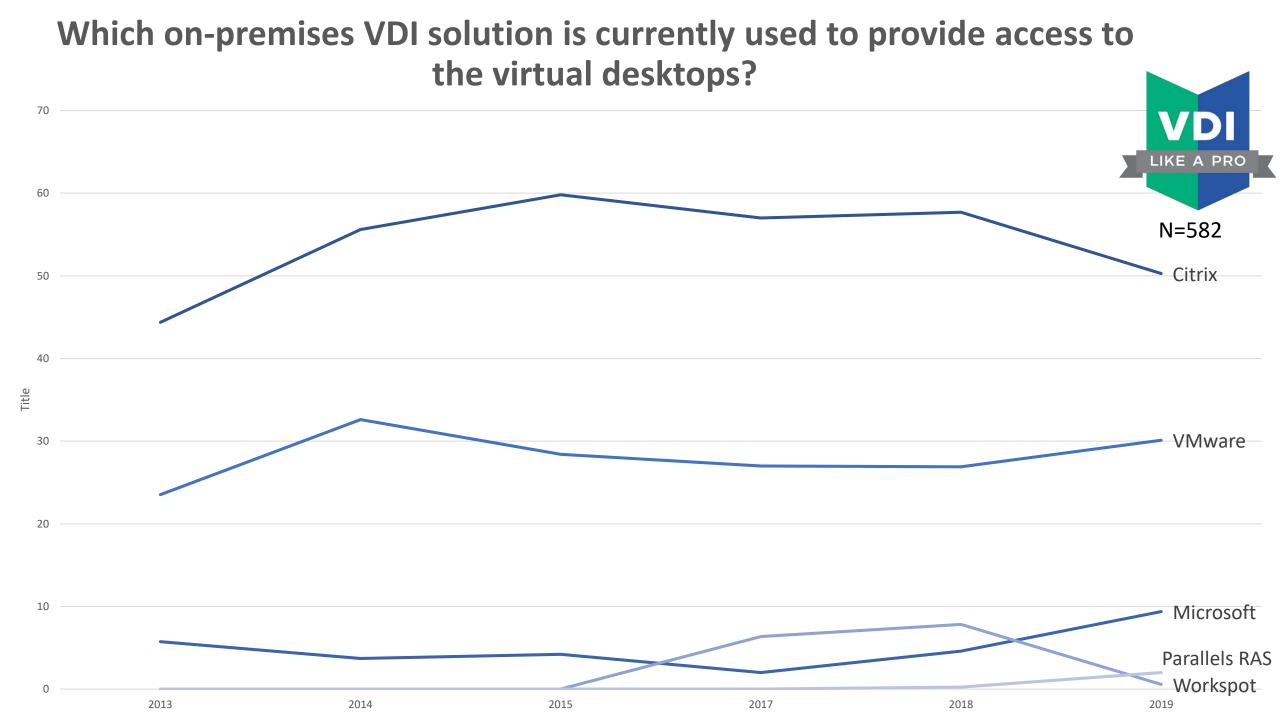
Number of Nodes

- Scale incrementally one node at a time
- Protect infrastructure investment by eliminating forklift upgrades
- Scale storage capacity & performance linearly
- Add nodes live without disruption or downtime

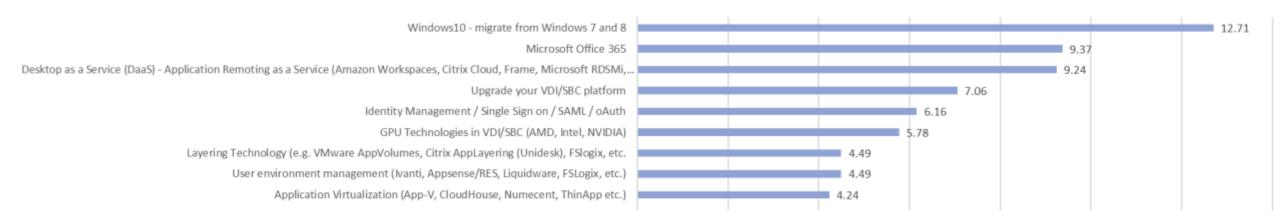


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Using Public Cloud to DISRUPT the norm.



What are your most important Workspace/EUC initiatives for 2019/2020?





Which public cloud (Remote App/Desktop as a Service) solution will you introduce or use? A service provider using Citrix VDI/SBC technologies 1.99 LIKE A PRO A service provider using Microsoft VDI/SBC technologies 3.98 A service provider using VMware VDI/SBC technologies 6.35 N = 582Amazon Appstream 3.23 **Amazon Workspaces** 4.82 18.16 Citrix Cloud with on Microsoft Azure 15.99 1.24 Frame on AWS 7.46 Frame on Microsoft Azure VMware Horizon Cloud with Hosted Infrastructure 1.99 VMware Horizon Cloud on Microsoft Azure Windows Virtual Desktop on Azure Workspot on Microsoft Azure 0.51 22.39 None, we won't use public cloud VDI/SBC services 5.33 17.16 Not sure A service provider using Parallels VDI/SBC technologies 0.76 Yes, other (please specify) 2018 2019 10 15 20



Microsoft entering the DaaS space with WVD acknowledges the DaaS market

Also, Microsoft entering this space means huge market opportunity!

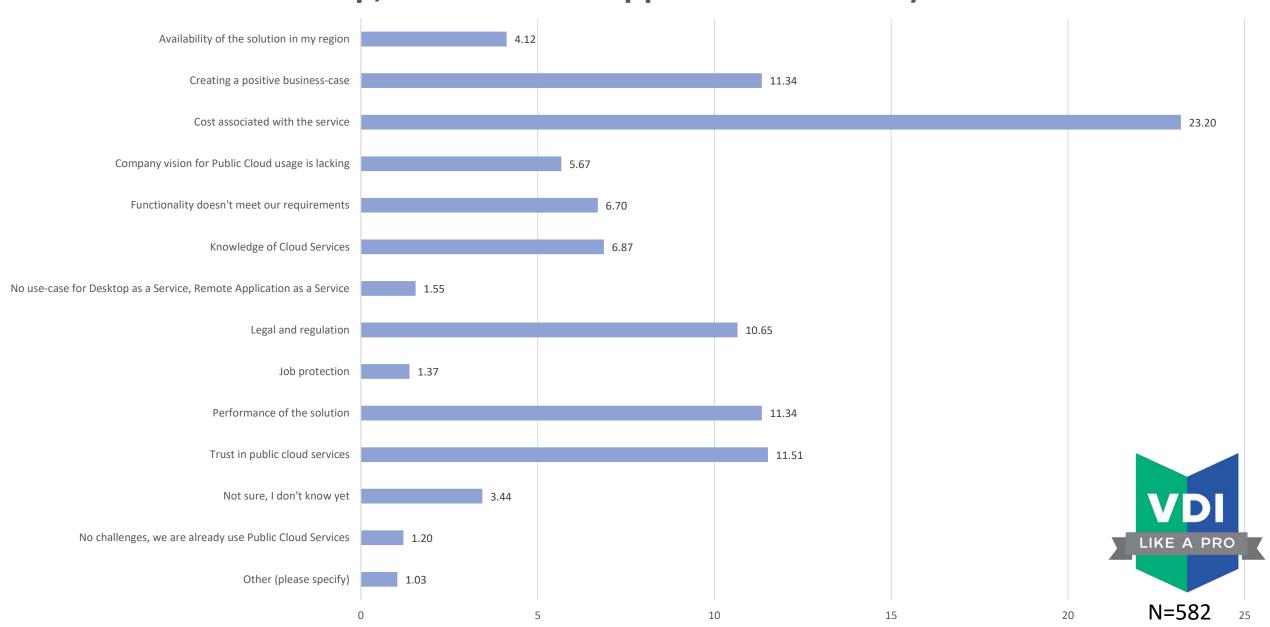
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As applications and data used by virtual desktops increasingly move to cloud models, virtual apps/desktops will be compelled to follow.

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What are the biggest challenges in adopting public Cloud

What are the biggest challenges in adopting public Cloud (Remote Desktop,- and Remote Application services)?







What is YOUR use-case/idea/problem to solve?

Enterprise VDI/SBC <> Desktop as a Service



Complexity Cost

User Experience / Performance





Who cares about Platform performance Testing/validation in public cloud?



Platform scalability testing in public cloud is NOT something you should care about

<u>Virtual User – Remote User Experience Monitoring it is ©</u>

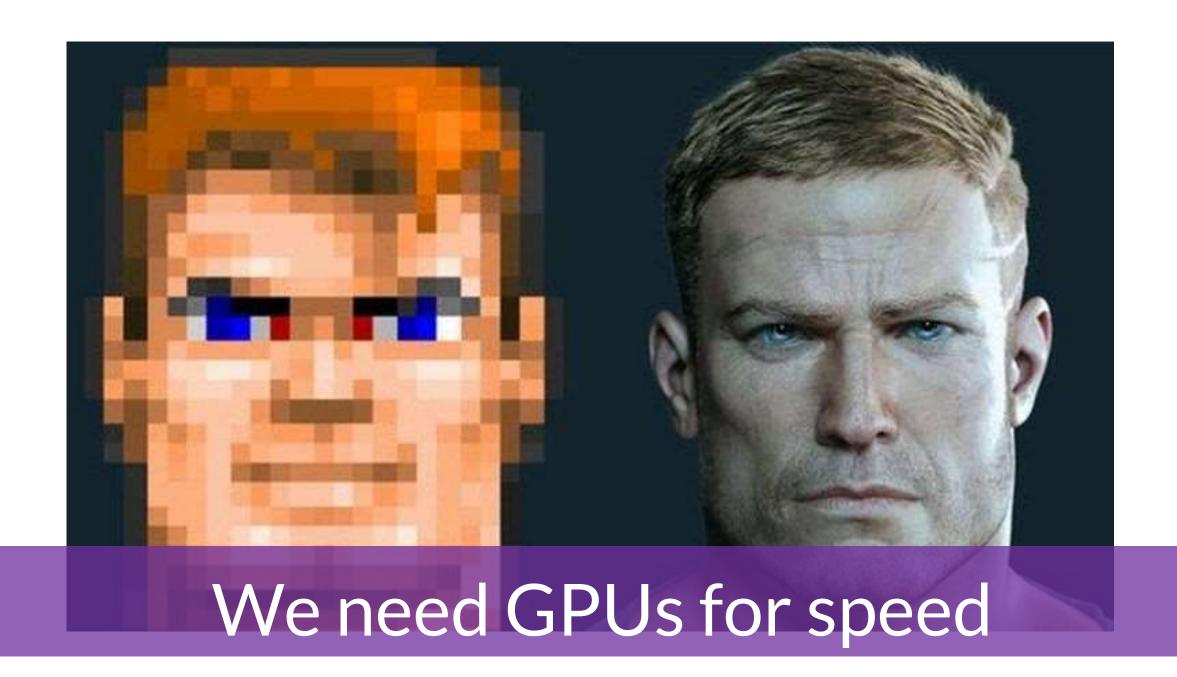


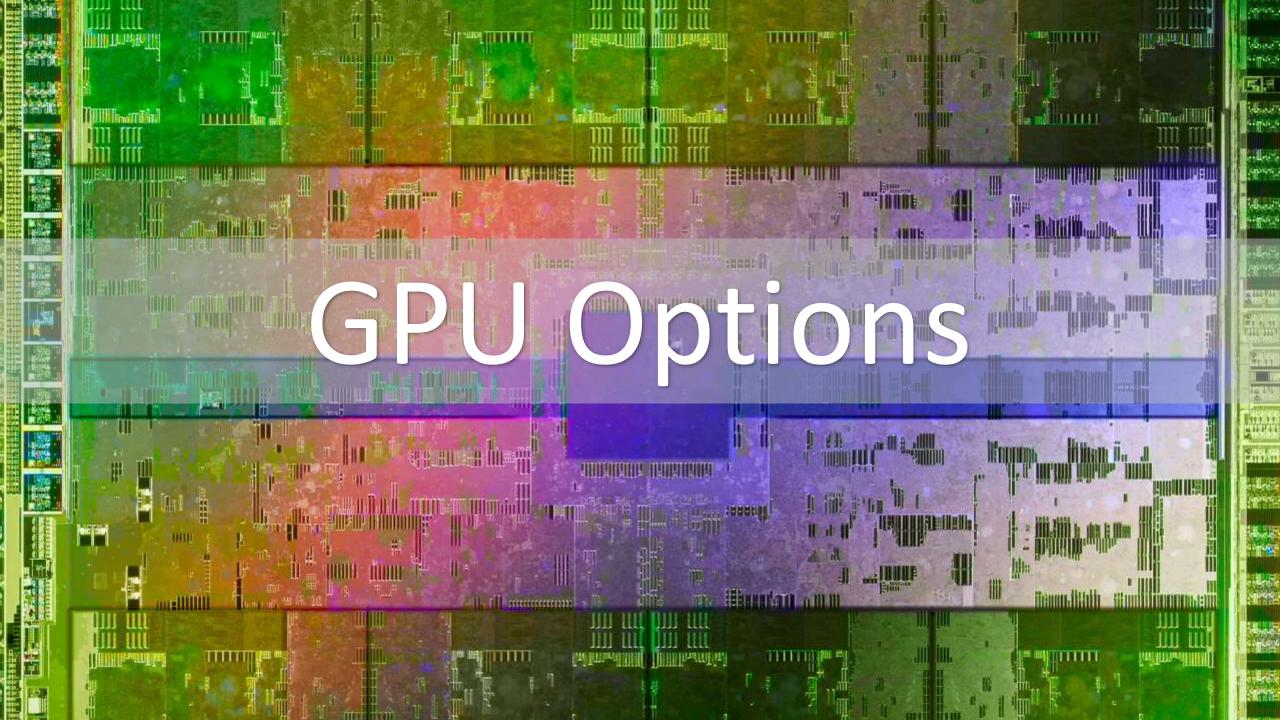
Your job is to de-suckify shitty User Experience!

Managing expectations, use best-practices, process and the right (new) tools!

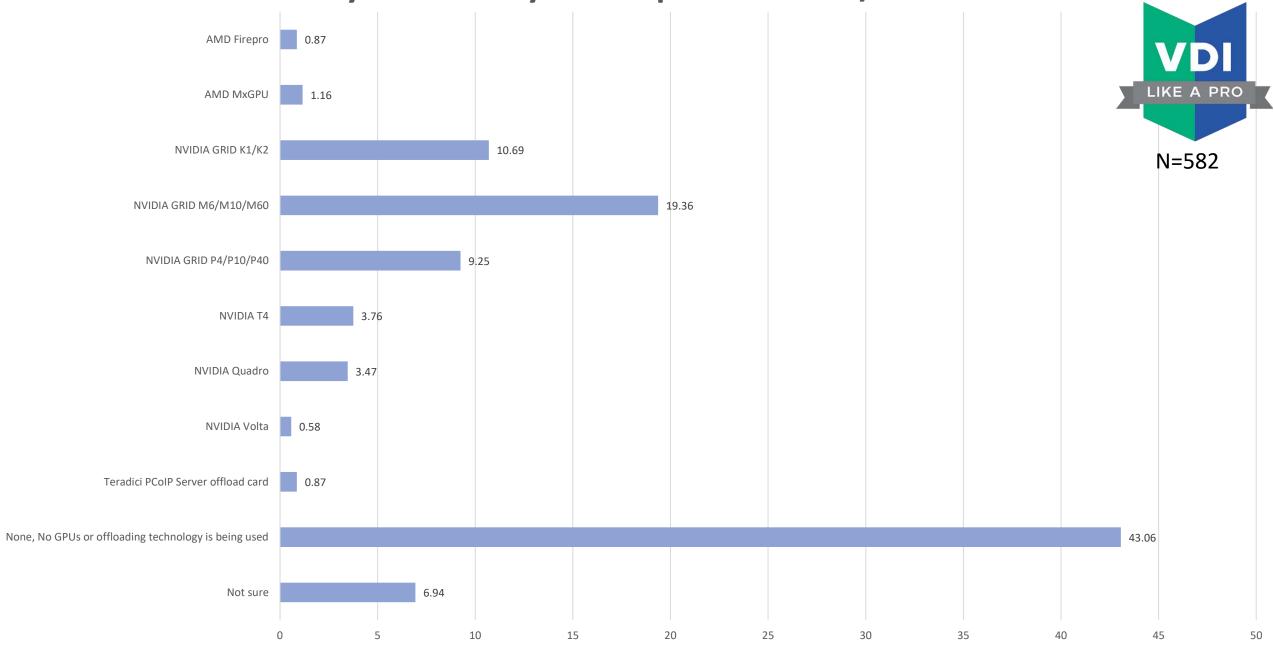
Complexity Cost

User Experience / Performance





Which GPUs do you use for your on-premises VDI/SBC solution?



Which GPUs do you use for your on-premises VDI/SBC solution? 100 LIKE A PRO N=582 No **NVIDIA GRID**

2017

2015

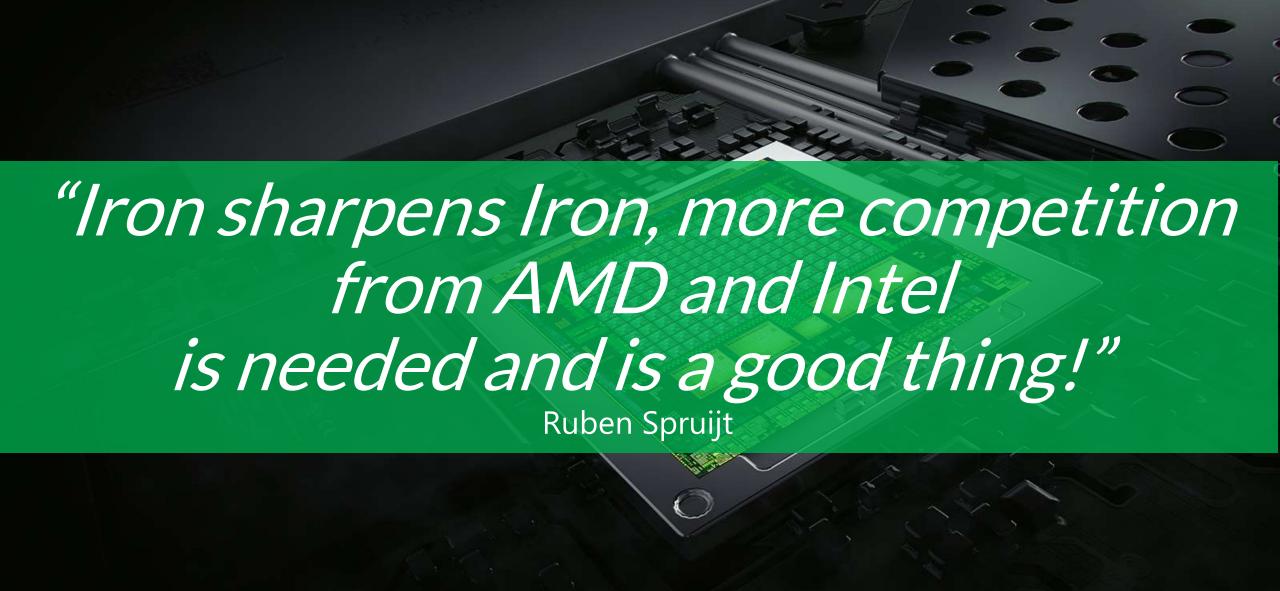
2014

2013

AMD

2019

2018



Complexity Cost User Experience / Performance

Thanks!

Benny Tritsch – benny@rdsgurus.com

Ruben Spruijt – ruben@rspruijt.com

team@teamrge.com



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